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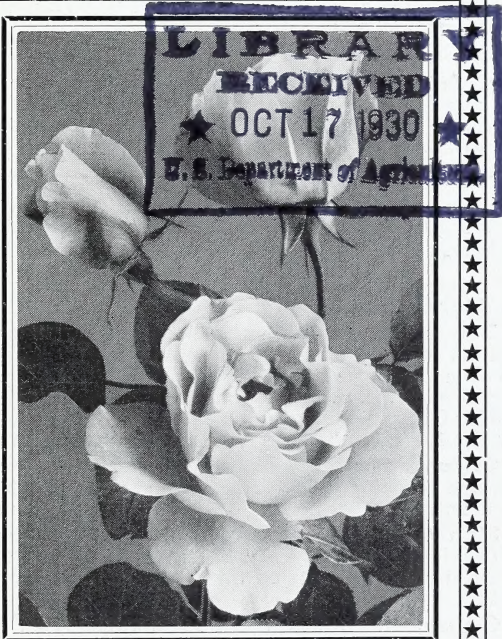
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# WHOLESALE PRICE-LIST

FALL, 1930

*Evergreens, Lining-Out Stock  
Shrubs, Vines, Roses, Perennials*



*(Rose, Mme. Gregoire Staechelin)*

### **"Spanish Beauty" wins new Laurels!**

It got for its producer the first JOHN COOK MEDAL of the American Rose Society because "the best Rose introduced in the past three years". Awarded May 5, 1930.

It won Bagatelle Gold Medal (1927).

(Cont'd P. 22.)



# THE CONARD-PYLE CO.

*Nurserymen since 1897*     *ROBERT PYLE, President*

## WEST GROVE, PA.

Located in Chester County, to-day rated as second county for the production of nursery stock in Pennsylvania. The heart of a section famous because of having served such outstanding American plantmen as John Bartram, Humphrey Marshall, George Pierce, Pierce Hoopes, Alfred Conard and Antoine Wintzer.





# BUSINESS

## For Those Who Go After It



*Orders, as a rule, are not dealt out on silver platters, but financial reports indicate money and the desire-to-buy are on hand in reasonably ample supply. In fact, the less congested areas are looked upon as splendid sources for orders.*

*Let us then arm ourselves with stock of good quality, ask a fair-profit price for it, and be so busy getting more business as not to notice our sales steadily growing. Lets' go!*

## To Your Interest and Ours

This list cancels all previous quotations, and the terms and conditions shown will carry for Fall, 1930, in all offers to the trade.

**The prices** printed in this list are based upon present market conditions, and are for immediate acceptance, subject to change without notice and stock being unsold. All goods are offered f. o. b. West Grove, Penna.; **packing extra** at cost or **free for cash with order. 250 of a kind are offered at the 1,000 rate and 25 of a kind at the 100 rate.**

**Orders are booked** with the understanding that they shall become void should injury befall the stock from flood, error in count, drought, fire, or other causes beyond our control.

**Shipments** travel at purchaser's risk and in the absence of definite instructions from the buyer, stock will be forwarded according to our best judgment without assuming responsibility.

**Claims**, if any, must be made immediately on receipt of goods.

**Terms** cash, except to those with established credit, who may have the benefit of 60 days net from date of invoice.

**Every effort is made to keep varieties true to name** and, on proper proof, any not true will be replaced promptly; but the success of the grower is not guaranteed. In event of untrue stock, our liability must be limited to invoice value at time of shipment.

**Copy of Pennsylvania State Certificate of Inspection on all orders.**

**Correspondence** from prospective buyers is invited, but all communications should be written on printed business stationery so that trade prices can be granted to only those individuals or firms actually entitled to receive them.

**The plant names used** in this list conform, for the most part, with "Standardized Plant Names," adopted by The American Joint Committee on Horticultural Nomenclature.

**Member** American Association of Nurserymen, Eastern Nurserymen's Association, Pennsylvania Nurserymen's Association, etc.

## THE CONARD-PYLE COMPANY

ROBERT PYLE, *President*

WEST GROVE, PA.

R. T. SATTERTHWAIT, *Vice President*

E. P. GROFF, *Secretary-Treasurer*

# WHOLESALE PRICE-LIST

FALL, 1930

## LINING-OUT EVERGREENS

The much-heard-of 2¼ in. pot-grown plants



SAMPLE!! *Taxus media hicksi*—2¼ in. pots.

## YOU'LL ROOT FOR THEIR ROOTS!

Tucked snugly into beds of Jersey sand on benches of concrete and slate, these husky little Evergreens began their careers last Fall and from then until late Spring established an endurance record for rooting.

"Re-fueled" in early Summer with fresh, fertilized soil and placed in 2¼-in. pots, they were off again to new glory, but in September, charged with energy, they "came down" to the frames for the Winter rest-period. Here they are to remain until Spring—all of their growing-power sealed for you.

That is the story of these widely-known result-producers. First, reliably rooted; then, reasonably rested. Only from such stock can you secure rows without a miss and positive satisfaction.

Be "sho" to "double-check", and order "double quick"!

	100	1,000
<b>BUXUS semp. suffruticosa</b> ( <i>Truedwarf Box</i> ) . . .	\$7.00	\$60.00
<b>CHAMAECYPARIS laws. alumi</b> ( <i>Scarab C.</i> ) . . .	12.00	100.00
<b>JUNIPERUS chinensis</b> ( <i>Chinese Juniper</i> ) . . . . .	15.00	
<b>ch. pfitzeriana</b> ( <i>Pfitzer Juniper</i> ) . . . . .	14.00	120.00
<b>comm. hibernica</b> ( <i>Irish Juniper</i> ) . . . . .	12.00	100.00
<b>depressa plumosa</b> ( <i>Plumed Spreading J.</i> ) . . . . .	20.00	
<b>RETINOSPORA filifera</b> ( <i>Thread Retinospora</i> ) . . . . .	9.00	75.00
<b>obtusa compacta</b> ( <i>Football Cypress</i> ) . . . . .	14.00	120.00
<b>obtusa gracilis</b> ( <i>Slender Hinoki Cypress</i> ) . . . . .	14.00	120.00
<b>pisifera</b> ( <i>Sawara Retinospora</i> ) . . . . .	9.00	75.00
<b>pisifera aurea</b> ( <i>Golden Sawara Retinospora</i> ) . . . . .	9.00	75.00
<b>plumosa</b> ( <i>Plume Retinospora</i> ) . . . . .	10.00	90.00
<b>plumosa aurea</b> ( <i>Golden Plume Retinospora</i> ) . . . . .	10.00	90.00
<b>plumosa lutescens</b> ( <i>Dwf. Yel. Pl. Cyp.</i> ) . . . . .	10.00	90.00
<b>squarrosa veitchi</b> ( <i>Veitch Moss Cypress</i> ) . . . . .	10.00	90.00
<b>TAXUS cuspidata</b> ( <i>Spreading Japanese Yew</i> ) . . . . .	18.00	150.00
<b>cuspidata nana</b> ( <i>Dwarf Japanese Yew</i> ) . . . . .	25.00	
<b>media hicksi</b> ( <i>Hicks Yew</i> ) <u>See cut above</u> . . . . .	25.00	200.00
<b>THUJA occ. compacta</b> ( <i>Parsons Arborvitae</i> ) . . . . .	10.00	90.00
<b>occ. elegantissima</b> ( <i>Golden-tipped Arb.</i> ) . . . . .	10.00	90.00
<b>occ. globosa</b> ( <i>American Globe Arborvitae</i> ) . . . . .	10.00	90.00
<b>occ. lutea</b> ( <i>George Peabody Arborvitae</i> ) . . . . .	10.00	90.00
<b>occ. pumila</b> ( <i>Green Globe Arborvitae</i> ) . . . . .	10.00	90.00
<b>occ. pyramidalis</b> ( <i>American Pyr. Arborvitae</i> ) . . . . .	8.00	75.00
<b>occ. vervaeneana</b> ( <i>Vervaena Arborvitae</i> ) . . . . .	8.00	75.00
<b>occ. wareana</b> ( <i>Siberian Arborvitae</i> ) . . . . .	8.00	75.00



# EVERGREENS



EXTREMELY BUSHY!! *Buxus semp. suffruticosa.* 4 to 6 in.

**BUXUS sempervirens.**

*Common Box*

A faster and less dense growing form of dwarf box-wood. Useful for formal hedges.

	10	100	1,000
10 to 12 in.....	\$6.00	\$50.00	\$350.00

**sempervirens suffruticosa.**

*True Dwarf Box*

Dwarf grower, with very dark green leaves. A most beautiful plant for edging walks and flower-beds. Hardy and may be trimmed any shape.

	10	100	1,000
2 1/4-in. pots.....	\$1.00	\$7.00	\$60.00
2 to 4 in.....	1.50	10.00	90.00
4 to 6 in. <b>bushy</b> ( <i>See Cut</i> ).....	3.00	25.00	200.00

**CHAMAECYPARIS lawsoniana alumi.**

*Scarab Cypress*

Of columnar habit; foliage very glaucous, with a bluish metallic hue. The best blue columnar form.

	10	100	1,000
2 1/4-in. pots.....	\$1.50	\$12.00	\$100.00
1 1/2 to 2 ft. B. & B.....	12.50	100.00	
2 to 2 1/2 ft. B. & B.....	17.50	150.00	

**JUNIPERUS ch. albovariegata.**

*Whiteleaf Chinese Juniper*

Light bluish foliage with creamy branches interspersed. Formal pyramid but useful in low plantings.

	10	100
2 1/4-in. pots.....	\$3.00	\$25.00
1 1/2 to 2 ft. B. & B.....	17.50	150.00

**chinensis pfitzeriana.**

*Pfitzer Juniper*

Highly recommended, and perhaps the handsomest green Juniper. Medium to large grower, dense in center, spreading to pointed, feathery, graceful foliage.

	10	100	1,000
2 1/4-in. pots.....	\$2.00	\$14.00	\$120.00
10 to 12 in. B. & B. ( <i>Cut P. 5</i> )....	4.00	35.00	300.00
1 to 1 1/2 ft. B. & B.....	12.50	100.00	
1 1/2 to 2 ft. B. & B.....	20.00	175.00	
2 to 2 1/2 ft. B. & B.....	27.50	250.00	
2 1/2 to 3 ft. B. & B.....	32.50	300.00	

Our soil is a clay-base loam, ideal for balling.

# WHOLESALE PRICE-LIST

FALL, 1930

**(JUNIPERUS) communis hibernica.** *Irish Juniper*

A very narrow pyramid. Useful for its spire-like effect.

	10	100	1,000
2¼-in. pots.....	\$1.50	\$12.00	\$100.00
10 to 12 in. B. & B.....	4.00	35.00	
1½ to 2 ft. B. & B.....	12.50	100.00	

**depressa plumosa.** *Plumed Spreading Juniper*

A distinctive low-growing type, absolutely hardy, spreading and graceful in form. Silvery green, but in Autumn changes to a rich, beautiful purple. Useful for rockeries, grouping or in front of other Evergreens.

	10	100
2¼-in. pots.....	\$2.50	\$20.00

**excelsa stricta.** *Spiny Greek Juniper*

Compact, well-shaped pyramid. Foliage gray-green. Most useful for formal effects.

	10	100
10 to 12 in. B. & B.....	\$6.00	\$50.00

**virginiana burki.** *Burk Redcedar*

A narrow fastigate grower, with steel-blue foliage; very symmetrical.

	10	100
2¼-in. pots.....	\$3.00	\$25.00
1 to 1½ ft. B. & B.....	20.00	150.00
2 to 2½ ft. B. & B.....	30.00	250.00

**virginiana glauca.** *Silver Redcedar*

Probably the best variety of Cedar. Bluish gray foliage. A favorite for specimen work.

	10	100
10 to 12 in. B. & B.....	\$6.00	\$50.00
1 to 1½ ft. B. & B.....	15.00	125.00
1½ to 2 ft. B. & B.....	20.00	150.00
2½ to 3 ft. B. & B.....	30.00	250.00

**virginiana keteleeri.** *Keteleer Redcedar*

A fine variety with beautiful intense green foliage. Symmetrical growth with tops of branches ascending; very compact and formal. Adapted for tub purposes.

	10	100
10 to 12 in. B. & B.....	\$6.00	\$50.00
1 to 1½ ft. B. & B.....	12.50	100.00
1½ to 2 ft. B. & B.....	20.00	150.00
2 to 2½ ft. B. & B.....	25.00	200.00

**virginiana schotti.** *Schott Redcedar*

A fine, hardy evergreen of columnar habit; foliage light green and feathery.

	10	100
1½ to 2 ft. B. & B.....	\$20.00	\$150.00



SPREAD!! *Juniperus pfitzeriana.* (Offers, P. 4).



# The CONARD-PYLE COMPANY

ROBERT PYLE, President



TWO-YEAR-OLDS!! Pot-grown Evergreens second season field.

**(JUNIPERUS) virginiana smithii.** *Smith Redcedar*

Scarce. This is the only Juniper which keeps a grass-green color during the winter. Branches are sparingly ramified and pendulous at tips; forms a broad, compact, pyramidal tree.

	10	100
1 to 1½ ft. B. & B. ....	\$20.00	\$150.00

**PICEA excelsa.** *Norway Spruce*

Commonest Spruce seen; known as the "Christmas Tree." Very hardy and adaptable to hedge or other purposes; leaves dark green; very handsome. Trees of pyramidal, lofty appearance.

	10	100
10 to 12 in. B. & B. ....	\$4.00	\$35.00
1½ to 2 ft. B. & B. ....	7.00	65.00

**PINUS montana mughus.** *Dwarf Mugho Pine*

Distinct; of compact and prostrate habit, with the tips of branches ascending; the leaves are twisted slightly.

	10	100
9 to 12 in. B. & B. ....	\$10.00	\$75.00
12 to 15 in. B. & B. ....	12.50	100.00
15 to 18 in. B. & B. ....	17.50	150.00

**nigra.** *Austrian Pine*

A robust, stately tree of rapid growth, and very hardy. Stiff, long dark green leaves in pairs. The winter buds are whitish and long.

	10	100
9 to 12 in. B. & B. ....	\$6.00	\$50.00
3 to 4 ft. B. & B. ....	40.00	350.00
4 to 5 ft. B. & B. ....	55.00	500.00
5 to 6 ft. B. & B. specimen. ....	100.00	750.00

**resinosa.** *Norway or Red Pine*

Very ornamental; quite hardy and of vigorous growth; the needles are lustrous green, long and most often in pairs, contrasted by the russet-colored stubby cones.

	10	100
12 to 15 in. B. & B. ....	\$10.00	\$75.00
15 to 18 in. B. & B. ....	12.50	100.00
1½ to 2 ft. B. & B. ....	15.00	125.00
2 to 2½ ft. B. & B. ....	20.00	175.00

**sylvestris.** *Scotch Pine*

Of rapid growth, with strong branches and short, stiff, bluish green foliage. Develops into a tall, round-headed tree, very useful for sky-line effects.

	10	100
1½ to 2 ft. B. & B. ....	\$7.50	\$65.00
2 to 2½ ft. B. & B. ....	9.00	85.00



# WHOLESALE PRICE-LIST

FALL, 1930

## RETINOSPORA filifera.

*Thread Retinospora*

An elegant, drooping form. The thread-like, pensile branchlets are very graceful and are furnished with small, sharp-pointed, glossy green leaves.

	10	100	1,000
2¼-in. pots .....	\$1.20	\$ 9.00	
8 to 10 in. ....	2.00	15.00	
12 to 15 in. B. & B. ....	3.00	25.00	\$200.00
15 to 18 in. B. & B. ....	4.00	35.00	300.00
1½ to 2 ft. B. & B. ....	12.50	100.00	

## filifera aurea.

*Golden Thread Retinospora*

Bright golden yellow. Grows slower than preceding. Useful in small plantings.

	10	100
6 to 8 in. B. & B. ....	\$3.00	\$25.00

## obtusa.

*Hinoki Cypress*

Graceful tree; foliage bright, clear green. Grows slowly and has a marked Japanese appearance.

	10	100	1,000
2¼-in. pots .....	\$2.00	\$16.00	\$150.00
8 to 10 in. B. & B. ....	4.00	35.00	

## obtusa compacta.

*Football Cypress*

Almost spherical in shape. Good green during winter—useful in foundation planting.

	10	100	1,000
2¼-in. pots .....	\$2.00	\$14.00	\$120.00
10 to 12 in. B. & B. ....	10.00	75.00	
1 to 1½ ft. B. & B. ....	12.50	100.00	

## obtusa cripsii.

*Yellow Hinoki Cypress*

Particularly good golden leaved form. Slow growing—hardy. Bright yellow all year.

	10	100
10 to 12 in. B. & B. ....	\$12.50	\$100.00
1 to 1½ ft. B. & B. ....	20.00	150.00

## obtusa gracilis.

*Slender Hinoki Cypress*

Beautiful, rare type of Retinospora, dense in habit; more erect and pyramidal in growth than the others.

	10	100	1,000
2¼-in. pots .....	\$2.00	\$14.00	\$120.00
8 to 10 in. B. & B. ....	4.00	35.00	
1 to 1½ ft. B. & B. ....	10.00	75.00	
1½ to 2 ft. B. & B. ....	17.50	150.00	
2 to 2½ ft. B. & B. ....	25.00	200.00	

## pisifera.

*Sawara Retinospora*

Loosely pyramidal, with excellent feathery foliage. It is a hardy, graceful and rapid-growing evergreen.

	10	100	1,000
2¼-in. pots .....	\$1.50	\$ 9.00	\$ 75.00
10 to 12 in. B. & B. ....	3.00	25.00	200.00
1 to 1½ ft. B. & B. ....	4.00	35.00	
1½ to 2 ft. B. & B. ....	6.00	50.00	
2 to 2½ ft. B. & B. ....	8.00	75.00	



WONDERFUL VALUE!! *Retinospora pisifera aurea*. (Offers P. 8).

# The CONARD-PYLE COMPANY

ROBERT PYLE, President

<b>(RETINOSPORA) pisifera aurea.</b>		<i>Golden Sawara Ret.</i>		
Golden feathery foliage. One of the most exquisite Retinosporas. Good Winter color.				
		10	100	1,000
2¼-in. pots	.....	\$1.50	\$9.00	\$75.00
10 to 12 in. B. & B.	.....	3.00	25.00	200.00
1 to 1½ ft. B. & B.	.....	4.00	35.00	
1½ to 2 ft. B. & B.	.....	6.00	50.00	
2 to 2½ ft. B. & B.	.....	8.00	75.00	
2 to 2½ ft. B. & B. <i>extra selected</i>	.....	12.50	100.00	
2½ to 3 ft. B. & B.	.....	17.50	150.00	
<b>plumosa.</b>		<i>Plume Retinospora</i>		
Dwarf and dense-growing; branches slender and feathery. Very popular.				
		10	100	1,000
2¼-in. pots	.....	\$1.50	\$10.00	\$90.00
1 to 1½ ft. B. & B.	.....	6.00	50.00	
1½ to 2 ft. B. & B.	.....	8.00	75.00	
2 to 2½ ft. B. & B.	.....	12.50	100.00	
2½ to 3 ft. B. & B.	.....	17.50	150.00	
<b>plumosa aurea.</b>		<i>Golden Plume Retinospora</i>		
A golden form of the preceding. It is one of the most popular evergreens, particularly liked for its rich yellow foliage, which shows up well among the more somber evergreens.				
		10	100	1,000
2¼-in. pots	.....	\$1.50	\$10.00	\$90.00
9 to 12 in. B. & B.	.....	3.00	25.00	200.00
12 to 15 in. B. & B.	.....	4.00	35.00	
15 to 18 in. B. & B.	.....	6.00	50.00	
1½ to 2 ft. B. & B.	.....	9.00	75.00	
2 to 2½ ft. B. & B.	.....	12.50	100.00	
2½ to 3 ft. B. & B.	.....	17.50	150.00	
<b>plumosa lutescens.</b>		<i>Dwarf Yellow Plume Cypress</i>		
Forms a low, broad, round-topped bush; bright yellow-tipped branchlets.				
		10	100	1,000
2¼-in. pots	.....	\$1.50	\$10.00	\$90.00
6 to 8 in. B. & B.	.....	3.00	25.00	200.00
8 to 10 in. B. & B.	.....	4.00	35.00	
10 to 12 in. B. & B.	.....	6.00	50.00	
12 to 15 in. B. & B.	.....	8.00	75.00	
15 to 18 in. B. & B.	.....	13.50	125.00	
<b>squarrosa sulphurea.</b>		<i>Sulphur Moss</i>		
A beautiful variety with sulphur-tinted shoots; quite distinct.				
		10	100	1,000
10 to 12 in. B. & B.	.....	\$3.00	\$25.00	\$200.00
1 to 1½ ft. B. & B.	.....	5.50	50.00	
<b>squarrosa veitchi.</b>		<i>Veitch Moss Cypress</i>		
Silvery blue foliage, soft and graceful, gives woolly appearance. Broad, pyramidal outline in young plants.				
		10	100	1,000
2¼-in. pots	.....	\$1.50	\$10.00	\$90.00
10 to 12 in. B. & B.	.....	3.00	25.00	200.00
12 to 15 in. B. & B.	.....	6.00	50.00	
15 to 18 in. B. & B.	.....	8.00	75.00	
1½ to 2 ft. B. & B.	.....	12.50	100.00	
2 to 2½ ft. B. & B.	.....	17.50	150.00	
2½ to 3 ft. B. & B.	.....	25.00	200.00	
<b>TAXUS cuspidata.</b>		<i>Spreading Japanese Yew</i>		
Extremely hardy. Spreading, bushy habit. Rich, deep green leaves. Valuable for foundation planting.				
		10	100	1,000
2¼-in. pots	.....	\$2.25	\$18.00	\$150.00
<b>cuspidata nana.</b>		<i>Dwarf Japanese Yew</i>		
Often called "cuspidata brevifolia." One of the richest and most handsome dwarf evergreens and typically Japanese in its beauty. The spreading branches are thickly clothed with short, dark green needles.				
		10	100	
2¼-in. pots	.....	\$3.00	\$25.00	

# WHOLESALE PRICE-LIST

FALL, 1930

**(TAXUS) media hicksi.**

*Hicks Yew*

A distinctly columnar form with upright branches and radially spreading leaves. Has proved hardy at Arnold Arboretum.

	10	100	1,000
2¼-in. pots ( <i>Cut P. 3</i> ).....	\$3.00	\$25.00	\$200.00
1½ to 2 ft. B. & B.....	20.00	150.00	

**THUJA occidentalis.**

*American Arborvitae*

Splendid hedge plant of columnar habit, compact. Of merit for formal use.

	10	100
1½ to 2 ft. B. & B.....	\$6.00	\$50.00

**occidentalis compacta.**

*Parsons Arborvitae*

Dwarf, dense grower, almost globe-shaped. Bright green foliage. Handsome.

	10	100	1,000
2¼-in. pots.....	\$1.50	\$10.00	\$90.00
8 to 10 in. B. & B.....	3.00	25.00	
10 to 12 in. B. & B.....	4.00	35.00	
10 to 12 in. B. & B. <i>extra bushy</i> ..	6.00	50.00	
12 to 15 in. B. & B.....	6.50	60.00	

**occidentalis elegantissima.**

*Golden-tipped Arborvitae*

Rich, lustrous green foliage; branches tipped with yellow. Fast grower.

	10	100	1,000
2¼-in. pots.....	\$1.50	\$10.00	\$90.00
8 to 10 in. B. & B.....	3.00	25.00	200.00
12 to 15 in. B. & B.....	4.00	35.00	
15 to 18 in. B. & B.....	5.50	50.00	
1½ to 2 ft. B. & B.....	8.00	75.00	
1½ to 2 ft. B. & B. <i>selected</i> ....	12.50	100.00	
2 to 2½ ft. B. & B.....	17.50	150.00	

**occidentalis globosa.**

*American Globe Arborvitae*

Naturally globe-shaped. Useful for formal work.

	10	100	1,000
2¼-in. pots.....	\$1.50	\$10.00	\$90.00
6 to 8 in. B. & B.....	3.00	25.00	
9 to 12 in. B. & B.....	4.00	35.00	
12 to 15 in. B. & B.....	5.50	50.00	

**occidentalis hoveyi.**

*Hovey Arborvitae*

Oval in shape, nearly as broad as high. Bright green foliage.

	10	100
12 to 15 in. B. & B.....	\$5.50	\$50.00
15 to 18 in. B. & B.....	8.00	75.00

**occidentalis lutea.**

*George Peabody Arborvitae*

Showy, bright yellowish green all through the winter, changing to golden yellow in spring. Forms a compact, broad pyramid.

	10	100	1,000
2¼-in. pots.....	\$2.00	\$10.00	\$90.00
4 to 6 in. B. & B.....	3.00	25.00	
12 to 15 in. B. & B.....	10.00	75.00	
15 to 18 in. B. & B.....	12.50	100.00	
1½ to 2 ft. B. & B.....	15.00	125.00	



*BEAUTY IN BIOTAS!! Thuja orientalis aurea nana. (Offers, P. 11).*



# The CONARD-PYLE COMPANY

ROBERT PYLE, President



GOLDEN BEAUTY!! From lot pictured on Page 9.

<b>(THUJA) occidentalis pumila.</b>	<i>Green Globe Arborvitae</i>		
Dwarf; globe-shaped.	10	100	1,000
2¼-in. pots.....	\$1.50	\$10.00	\$90.00
6 to 8 in. B. & B.....	3.00	25.00	
12 to 15 in. B. & B.....	8.00	75.00	
15 to 18 in. B. & B.....	12.50	100.00	
<b>occidentalis pyramidalis.</b>	<i>American Pyramidal Arborvitae</i>		
A choice narrow columnar tree that grows from 20 to 30 feet high. Stays bright green in winter. Excellent for accents and formal planting.	10	100	1,000
2¼-in. pots.....	\$1.20	\$8.00	\$75.00
10 to 12 in. B. & B.....	3.00	25.00	
1 to 1½ ft. B. & B.....	6.00	50.00	
1½ to 2 ft. B. & B.....	8.00	75.00	
2 to 2½ ft. B. & B.....	12.50	100.00	
2 to 2½ ft. B. & B. <i>well-filled</i> ....	15.00	125.00	
2½ to 3 ft. B. & B.....	20.00	150.00	
<b>occidentalis vervaeneana.</b>	<i>Vervaene Arborvitae</i>		
Graceful, bronze, mottled tree for many uses.	10	100	1,000
2¼-in. pots.....	\$1.20	\$8.00	\$75.00
8 to 10 in. B. & B.....	3.00	25.00	
12 to 15 in. B. & B.....	4.00	35.00	
15 to 18 in. B. & B.....	5.50	50.00	
1½ to 2 ft. B. & B.....	8.00	75.00	
2 to 2½ ft. B. & B.....	12.50	100.00	
<b>occidentalis vervaeneana variegata.</b>	<i>Variieg. Verv. Arb.</i>		
	10	100	
12 to 15 in. B. & B.....	\$4.00	\$35.00	
15 to 18 in. B. & B.....	6.00	50.00	
<b>occidentalis wareana.</b>	<i>Siberian Arborvitae</i>		
Compact, pyramidal habit; constant in color; fine for hedges and screens. Very hardy.	10	100	1,000
2¼-in. pots.....	\$1.20	\$8.00	\$75.00
8 to 10 in. B. & B.....	3.00	25.00	
12 to 15 in. B. & B.....	5.50	50.00	
15 to 18 in. B. & B.....	6.50	60.00	
1½ to 2 ft. B. & B.....	8.00	75.00	

# WHOLESALE PRICE-LIST

FALL, 1930

**(THUJA) (Biota) orientalis.** *Oriental Arborvitae*

Tall and slender. Rich cheerful green. Fine for formal work.

	10	100
12 to 15 in. B. & B. ....	\$4.00	\$35.00
15 to 18 in. B. & B. ....	5.50	50.00
2½ to 3 ft. B. & B. ....	17.50	150.00
3 to 4 ft. B. & B. ....	30.00	250.00

**(Biota) orientalis aurea conspicua.** *Gold-spire Arborvitae*

Has a conspicuous golden color in summer and is peculiarly shaded in winter. Pyramidal shape.

	10	100
10 to 12 in. B. & B. ....	\$12.50	\$100.00
1½ to 2 ft. B. & B. ....	17.50	150.00
2 to 2½ ft. B. & B. ....	22.50	200.00

**(Biota) orientalis aurea nana.** *Berckman's Golden Arb.*

Very pretty dwarf form with yellow-tinged foliage, changing to bronze.

	10	100
10 to 12 in. B. & B. ....	\$10.00	\$75.00
12 to 15 in. B. & B. ....	12.50	100.00
15 to 18 in. B. & B. ....	15.00	125.00

(Photos PP. 9, 10)

18 to 21 in. B. & B. ....	20.00	175.00
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**(Biota) orientalis elegantissima.** *Yellow Column Arb.*

Compact and columnar. Assumes a rich, deep golden bronze color in winter. Handsome.

	10	100
15 to 18 in. B. & B. ....	\$10.00	\$75.00
1½ to 2 ft. B. & B. ....	12.50	100.00
2 to 2½ ft. B. & B. ....	17.50	150.00
2½ to 3 ft. B. & B. <i>(Photo below)</i> ..	22.50	200.00
3 to 4 ft. B. & B. ....	32.50	300.00

**TSUGA canadensis.**

*Canada Hemlock*

Most graceful and adaptable, the spreading horizontal branches making effective shadow effects. Useful for hedges and informal and formal work when sheared.

	10	100
12 to 15 in. B. & B. ....	\$6.00	\$50.00
15 to 18 in. B. & B. ....	10.00	75.00
1½ to 2 ft. B. & B. ....	12.50	100.00
2 to 2½ ft. B. & B. ....	17.50	150.00



BEAUTY BUILDER!! *Thuja orientalis elegantissima.* (Center page)

# LINING OUT SHRUBS

From 2¼ in. pots, except as otherwise indicated  
250 of a kind at 1000 rate



3 in. *VIBURNUM PLICATUM*. ROOTS!!

	100	1,000
<b>Abelia grandiflora</b> ( <i>Glossy Abelia</i> ).....	\$8.00	\$75.00
<b>grandiflora</b> ( <i>Glossy Abelia</i> ) (3-in. pots).....	10.00	90.00
<b>Ampelopsis tricuspidata</b> ( <i>Japanese Creeper</i> )..	8.00	65.00
<b>tri. atropurpurea</b> ( <i>Purple J. Cr.</i> ).....	15.00	
<b>Berberis julianae</b> ( <i>Wintergreen Barberry</i> ).....	15.00	
<b>thunb. atropurpurea</b> ( <i>Redleaf Jap. B.</i> ).....	12.00	100.00
<b>Buddleia d. magnifica</b> ( <i>Oxeye B. B.</i> ).....	7.00	60.00
<b>Clematis paniculata</b> ( <i>Sweet Autumn C.</i> ).....	7.00	55.00
<b>Deutzia gracilis</b> ( <i>Slender Deutzia</i> ).....	6.00	
<b>gracilis rosea</b> ( <i>Sl. Pink D.</i> ).....	7.00	60.00
<b>lemoinei</b> ( <i>Lemoine D.</i> ).....	7.00	60.00
<b>lem. compacta</b> ( <i>Dwf. Lem. D.</i> ).....	10.00	80.00
<b>rosea eximia</b> ( <i>Imp. Sl. Pink D.</i> ).....	10.00	80.00
<b>Cotoneaster horizontalis</b> ( <i>Rock Cotoneaster</i> )..	12.00	100.00
<b>Euonymus japonicus</b> ( <i>Evergreen Burningbush</i> )	7.00	60.00
<b>radicans</b> ( <i>Wintercreeper</i> ).....	7.00	60.00
<b>rad. acutus</b> ( <i>Sharpleaf W.</i> ).....	10.00	80.00
<b>rad. minimus</b> ( <i>Baby W.</i> ).....	10.00	80.00
<b>rad. variegata</b> ( <i>Variegated-leaf W.</i> ).....	7.00	60.00
<b>rad. vegetus</b> ( <i>Bigleaf W.</i> ) (3-in.).....	12.00	100.00
<b>Forsythia int. spectabilis</b> ( <i>Showy Border F.</i> )..	10.00	80.00
<b>Hedera helix</b> ( <i>English Ivy</i> ).....	6.00	50.00
<b>Hibiscus, Wm. R. Smith</b> ( <i>Althea</i> ).....	10.00	80.00
<b>Kolkwitzia amabilis</b> ( <i>Beautybush</i> ).....	15.00	120.00
<b>Ligustrum oval. aureum</b> ( <i>Golden Privet</i> )....	9.00	80.00
<b>Philadelphus argentine</b> ( <i>Silver-leaf Mock O.</i> )	12.00	100.00
<b>Avalanche</b> ( <i>Dwarf Mock Orange</i> ).....	7.00	60.00
<b>Bouquet Blanc</b> ( <i>White Bouquet M.</i> ).....	7.00	60.00
<b>brachybotrys</b> .....	12.00	100.00
<b>Enchantment</b> ( <i>Imp. White Bouquet M.</i> )....	12.00	100.00
<b>Glacier</b> ( <i>Glacier Mock Orange</i> ).....	12.00	100.00
<b>Virginal</b> ( <i>Virginal Mock Orange</i> ).....	12.00	100.00
<b>Vib. tom. plicatum</b> ( <i>Jap. Snowball</i> ) (3-in.)...	12.00	100.00
<b>rhytidophyllum</b> ( <i>Leatherleaf</i> ) (3-in.).....	25.00	



# WHOLESALE PRICE-LIST

FALL, 1930

## OAK BRAND SHRUBS



Guide to  
Oak Brand Shrubs

In standard quality at  
stable prices

The dot ● indicates comparatively new varieties.

- ABELIA grandiflora.** *Glossy Abelia*  
Popular for border plantings. Dainty pink and white flowers abundantly produced. Almost evergreen.
- |                  |        |        |         |
|------------------|--------|--------|---------|
|                  | 10     | 100    | 1,000   |
| 2¼-in. pots..... | \$1.00 | \$8.00 | \$75.00 |
| 3-in. pots.....  | 1.50   | 10.00  | 90.00   |
- AKEBIA quinata.** *Fiveleaf Akebia*  
Dainty, beautiful vine, with purple flowers in May. Leaves deep green, persisting till winter.
- |             |        |         |
|-------------|--------|---------|
|             | 10     | 100     |
| 2-year..... | \$3.00 | \$25.00 |
- AMPELOPSIS quinquefolia.** *Virginia Creeper*  
Valuable for rich fiery autumn coloring. Useful for natural effects. Quick grower.
- |             |        |         |
|-------------|--------|---------|
|             | 10     | 100     |
| 2-year..... | \$1.50 | \$12.00 |
- tricuspidata (veitchi).** *Japanese Creeper*  
Clings as it grows. Foliage in autumn turns crimson.
- |                  |        |        |         |
|------------------|--------|--------|---------|
|                  | 10     | 100    | 1,000   |
| 2¼-in. pots..... | \$1.00 | \$8.00 | \$65.00 |
| 3-year.....      | 4.00   | 35.00  |         |
- **tricuspidata atropurpurea.** *Purple Japanese Creeper*  
The habit of attaching itself firmly and closely to stonework placed *Ampelopsis tricuspidata* (Boston Ivy) in the forefront of popularity. This new variety, *Atropurpurea*, is similar to the type and possesses the added attraction of dark purple leaves not changing to green.
- |                  |        |         |
|------------------|--------|---------|
|                  | 10     | 100     |
| 2¼-in. pots..... | \$2.00 | \$15.00 |
- **BERBERIS julianae.** *Wintergreen Barberry*  
Beautiful hardy variety, of compact growth, with nice glossy green foliage throughout the winter.
- |                        |        |         |
|------------------------|--------|---------|
|                        | 10     | 100     |
| 2¼-in. pots.....       | \$2.00 | \$15.00 |
| 2-year, 6 to 8 in..... | 4.00   | 35.00   |
- **thunbergi atropurpurea.** *Redleaf Japanese Barberry*  
The new form with bright reddish purple foliage; should be planted in sun for best color.
- |                            |        |         |          |
|----------------------------|--------|---------|----------|
|                            | 10     | 100     | 1,000    |
| 2¼-in. pots.....           | \$1.50 | \$12.00 | \$100.00 |
| 12 to 15 in. (2-year)..... | 3.00   | 25.00   |          |
- thunbergi minor.** *Box Barberry*  
Completely hardy. Dwarf, dense grower. The small leaves are a beautiful emerald-green in spring, soft green in summer, and rich red in autumn. A neat little shrub excellent as a low hedge or border for rose-beds and a splendid foundation planting.
- |                        |        |         |
|------------------------|--------|---------|
|                        | 10     | 100     |
| 9 to 12 in. bushy..... | \$2.50 | \$20.00 |
- **wilsonae.** *Wilson Barberry*  
Bailey says of *Berberis Wilsonae*, named for Dr. E. H. Wilson, the noted plant explorer, now Keeper of Arnold Arboretum of Harvard University: "Very distinct, handsome shrub, with small foliage assuming a brilliant fall coloring. Last year's branches are reddish brown. It has proved hardy at the Arnold Arboretum (in Massachusetts) in somewhat sheltered positions." Much used for specimens.
- |                  |        |         |          |
|------------------|--------|---------|----------|
|                  | 10     | 100     | 1,000    |
| 12 to 15 in..... | \$2.50 | \$20.00 | \$180.00 |

# The CONARD-PYLE COMPANY

ROBERT PYLE, President



THREE ROWS!! *Hibiscus*, Wm. R. Smith. (Offers P. 16).

<b>BUDDLEIA davidi magnifica.</b>	<i>Oxeye Butterfly Bush</i>		
Extensive bloomer, even the first year. Flowers deep violet-rose, delightfully fragrant.	10	100	1,000
2¼-in. pots.....	\$1.20	\$7.00	\$60.00
2-year.....	2.50	20.00	
3-year.....	3.00	25.00	
<b>CALLICARPA purpurea.</b>	<i>Chinese Beautyberry</i>		
Pink flowers in August; light purple berries.	10	100	
1½ to 2 ft.....	\$2.50	\$20.00	
2 to 3 ft.....	3.00	25.00	
<b>CELASTRUS scandens.</b>	<i>American Bittersweet</i>		
Yellow flowers, followed by orange-colored berries.	10	100	
2-year.....	\$2.50	\$20.00	
<b>CLEMATIS paniculata.</b>	<i>Sweet Autumn Clematis</i>		
Intensely sweet-scented, small, creamy white flowers completely cover the vine.	10	100	1,000
2¼-in. pots.....	\$1.20	\$7.00	\$55.00
2-year.....	2.00	15.00	135.00
3-year.....	2.50	20.00	180.00
<b>COTONEASTER divaricata.</b>	<i>Spreading Cotoneaster</i>		
A spreading, arching shrub with extremely decorative leaves and tiny bead, or gem-like flowers. Fruits bright red and persist a long time.	10	100	
2¼-in. pots.....	\$1.50	\$12.00	
<b>DEUTZIA gracilis.</b>	<i>Slender Deutzia</i>		
White, bell-shaped flowers. Dwarf grower, nice for edging other shrubbery.	10	100	1,000
2¼-in. pots.....	\$1.00	\$6.00	
10 to 12 in.....	1.20	8.00	
12 to 15 in.....	1.50	10.00	\$90.00
15 to 18 in.....	1.75	12.00	110.00
<b>gracilis rosea.</b>	<i>Slender Pink Deutzia</i>		
Closely resembles <i>Slender Deutzia</i> . Light rose colored flowers. A pleasing variety.	10	100	
1½ to 2 ft.....	\$2.75	\$22.00	
<b>lemoinei.</b>	<i>Lemoine Deutzia</i>		
Early white. Much superior to <i>D. gracilis</i> .	10	100	
1 to 1½ ft.....	\$1.50	\$12.00	
2 to 2½ ft.....	2.50	20.00	
● <b>lemoinei compacta.</b>	<i>Improved Lemoine Deutzia</i>		
Compact habit.	10	100	1,000
2¼-in. pots.....	\$1.50	\$10.00	\$80.00
1 to 1½ ft.....	3.00	25.00	
1½ to 2 ft.....	3.00	35.00	

# WHOLESALE PRICE-LIST

FALL, 1930

## ●(DEUTZIA) macrothyrsa.

Lemoine describes this variety as perhaps the most floriferous of his Deutzias; the tall shrub being covered on the whole length of its branches with a profusion of pure white flowers in panicles of an unusual size.

2 to 3 ft. ....	\$6.00	\$50.00
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### Pride of Rochester.

*Large-flowered Deutzia*

Very vigorous grower. Large, double white flowers.

1½ to 2 ft. ....	\$1.50	\$12.00
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2 to 3 ft. ....	2.00	15.00
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3 to 4 ft. ....	2.50	20.00
-----------------	------	-------

### scabra crenata.

*Double Pink Deutzia*

Strong grower, double flowers tinted rosy white.

3 to 4 ft. ....	\$2.50	\$20.00
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## EUONYMUS japonicus.

*Evergreen Burningbush*

A most ornamental evergreen shrub that is a moderate, shapely, upright grower.

2¼-in. pots. ....	\$1.00	\$7.00	\$60.00
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10 to 12 in. B. & B. ....	4.00	35.00
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1 to 1½ ft. B. & B. ....	5.50	50.00
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### radicans.

*Wintercreeper*

A splendid covering for low retaining walls. Small rich green leaves.

2¼-in. pots. ....	\$1.00	\$7.00	\$60.00
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9 to 12 in. ....	2.00	15.00
------------------	------	-------

12 to 15 in. ....	2.50	20.00
-------------------	------	-------

15 to 18 in. ....	3.00	25.00
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## ●radicans acutus.

*Sharpleaf Wintercreeper*

Similar to the type, but more pointed leaves, lighter in color. A rapid grower and evidently the best Euonymus yet for steep banks as it is a very prostrate grower, showing no inclination to climb, roots at every place it touches soil and would be excellent to hold banks. Turns bronzed in cold weather.

2¼-in. pots. ....	\$1.50	\$10.00	\$80.00
-------------------	--------	---------	---------

9 to 12 in. ....	2.00	15.00
------------------	------	-------

12 to 15 in. ....	2.50	20.00
-------------------	------	-------

15 to 18 in. ....	3.00	25.00
-------------------	------	-------

## ●radicans minimus (kewensis).

*Baby Wintercreeper*

For rockeries this pretty variety is a delightful subject. Its small oval foliage is of a very dark green with lighter veins, and the splendid trailing habit of the plant makes it desirable also for carpeting the ground.

2¼-in. pots. ....	\$1.50	\$10.00	\$80.00
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### radicans variegata.

*Variiegated-leaf Wintercreeper*

Leaves green and white.

2¼-in. pots. ....	\$1.00	\$7.00	\$60.00
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9 to 12 in. ....	2.00	15.00
------------------	------	-------

12 to 15 in. ....	2.50	20.00
-------------------	------	-------

15 to 18 in. ....	3.00	25.00
-------------------	------	-------

### radicans vegetus.

*Big-leaf Wintercreeper*

A most beautiful vine, bearing bright red berries well into the winter.

3-in. pots. ....	\$1.50	\$12.00	\$100.00
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9 to 12 in. ....	3.00	25.00
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## ●FORSYTHIA intermedia spectabilis.

*Showy Border Forsythia*

Acknowledged the finest Forsythia; much more profuse-flowering than the original type, and several shades richer in its glorious deep yellow. Plants vigorous and compact.

2¼-in. pots. ....	\$1.50	\$10.00	\$80.00
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1½ to 2 ft. ....	2.25	18.00
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2 to 3 ft. ....	2.50	20.00
-----------------	------	-------



# The CONARD-PYLE COMPANY

ROBERT PYLE, President



STURDY QUALITY!! *Hydrangea arborescens grandiflora.*

- (FORSYTHIA) viridissima.** *Green-stem Forsythia*  
 Green bark; thick, dark green leaves. Deep yellow flowers.
- |                  |        |         |  |
|------------------|--------|---------|--|
|                  | 10     | 100     |  |
| 1½ to 2 ft. .... | \$1.50 | \$12.00 |  |
| 3 to 4 ft. ....  | 2.50   | 22.00   |  |
- HEDERA helix.** *English Ivy*  
 Hardy evergreen clinging vine with dark, glossy green leaves. Ideal wall-cover.
- |                   |        |        |         |
|-------------------|--------|--------|---------|
|                   | 10     | 100    | 1,000   |
| 2¼-in. pots ..... | \$1.00 | \$6.00 | \$50.00 |
- HIBISCUS double pink.** *Shrub-Althea*  
 Very deep dark pink flowers.
- |                  |        |         |  |
|------------------|--------|---------|--|
|                  | 10     | 100     |  |
| 1½ to 2 ft. .... | \$1.50 | \$12.00 |  |
| 2 to 3 ft. ....  | 1.75   | 15.00   |  |
- Jeanne d'Arc.** *Shrub-Althea*  
 Large, double, pure white flowers like roses.
- |                  |        |         |  |
|------------------|--------|---------|--|
|                  | 10     | 100     |  |
| 1½ to 2 ft. .... | \$1.75 | \$12.00 |  |
| 2 to 3 ft. ....  | 2.00   | 15.00   |  |
- **Wm. R. Smith.** *Shrub-Althea*  
 A splendid giant-flowering variety, naturally forming symmetrical bushy specimens. Glistening pure white flowers like great morning-glories fully four inches in diameter; under ordinary cultivation they open out flat quite different from the older types which only partially expand. Blooms when few Shrubs are in flower.
- |  |        |         |  |
|--|--------|---------|--|
|  | 10     | 100     |  |
| 10 to 12 in. ....                        | \$2.00 | \$15.00 |  |
| 1 to 1½ ft. ....                         | 2.25   | 18.00   |  |
| 1½ to 2 ft. ( <i>Photo P. 14</i> ) ..... | 2.50   | 20.00   |  |
| 2 to 3 ft. ....                          | 3.00   | 25.00   |  |
- HYDRANGEA arborescens grandiflora.** *Snowhill Hyd.*  
 Blooms right after early spring flowers are gone, and the great white flowers last until late August.
- |   |        |         |          |
|---|--------|---------|----------|
|   | 10     | 100     | 1,000    |
| 1 to 1½ ft. ....                              | \$1.50 | \$12.00 | \$100.00 |
| 1½ to 2 ft. ....                              | 2.00   | 15.00   | 125.00   |
| 2 to 3 ft. ( <i>Photo top of page</i> ) ..... | 2.50   | 20.00   | 180.00   |
- paniculata grandiflora.** *Peegee Hydrangea*  
 An old variety still in strong demand.
- |                  |        |         |          |
|------------------|--------|---------|----------|
|                  | 10     | 100     | 1,000    |
| 1½ to 2 ft. .... | \$2.00 | \$15.00 | \$135.00 |
| 2 to 3 ft. ....  | 2.50   | 20.00   | 180.00   |
- **KOLKWITZIA amabilis.** *Beautybush*  
 A graceful, ornamental shrub closely related to the Abelias and Weigelas. Blush-pink flowers, like Weigela blooms, almost completely cover the bush. Recommended by Dr. E. H. Wilson and other authorities.
- |                   |        |         |          |
|-------------------|--------|---------|----------|
|                   | 10     | 100     | 1,000    |
| 2¼-in. pots. .... | \$2.00 | \$15.00 | \$120.00 |

# WHOLESALE PRICE-LIST

FALL, 1930

## LIGUSTRUM *ibolium*.

*Ibolium Privet*

A cross between *Ibota* and California Privet, combining the hardiness and vigor of the former with the beauty of the latter.

	10	100	1,000
2 to 3 ft.	\$1.00	\$7.00	\$65.00
3 to 4 ft. ( <i>Photo below</i> )	1.50	12.00	100.00

## *ibota regelianum* (Cuttings).

*Regel Privet*

Very desirable for shrubbery or evergreen plantings. Makes splendid, low, dense hedges.

	10	100
2 to 2½ ft.	\$2.00	\$16.00
3 to 4 ft.	3.00	25.00

## *ovalifolium*.

*California Privet*

Thrives in all kinds of soil and situations. The ever-popular hedge plant.

	10	100	1,000
2 to 3 ft.	\$0.75	\$5.00	\$40.00
3 to 4 ft.	1.00	7.00	60.00

## *ovalifolium aureum*.

*Golden Privet*

Manda's true golden. Consistent. Leaves variegated with pale yellow. A rather slow grower.

	10	100
15 to 18 in.	\$2.00	\$15.00
2 to 2½ ft.	4.00	35.00

## LONICERA *halliana*.

*Hall Japanese Honeysuckle*

Hardy evergreen foliage; continuous-blooming; flowers white, turning to pale yellow; very fragrant.

	10	100
2-year	\$2.00	\$15.00

## *japonica aureo-reticulata*. *Yellownet Jap. Honeysuckle*

Flowers yellow. Foliage veined yellow. Very ornamental.

	10	100
2-year	\$2.00	\$15.00

## *morrowi*.

*Morrow Honeysuckle*

One of the most attractive berried bushes grown. Fine for screens or backgrounds to other shrubs. Yellow flowers; brilliant, long-lasting scarlet berries.

	10	100
3 to 4 ft.	\$2.50	\$20.00

## *tatarica alba*.

*White Tatarian Honeysuckle*

A most adaptable shrub. White flowers followed by translucent berries.

	10	100
3 to 4 ft.	\$2.50	\$20.00

## ● *PHILADELPHUS argentine*.

*Silver-leaf Mock Orange*

Flowers borne three to a cluster; leaves silvery.

	10	100
2 to 3 ft.	\$4.00	\$35.00



BEAUTIFULLY BRANCHED!! *Ibolium Privet*.

# The CONARD-PYLE COMPANY

ROBERT PYLE, President



SHRUB BLOCK!! *Philadelphus Virginal* in foreground. (Offers P. 19).

**(PHILADELPHUS) Avalanche.** *Dwarf Mock Orange*  
Large, fragrant, white flowers on arching branches.

	10	100	1,000
2¼-in. pots.....	\$1.00	\$7.00	\$60.00
1½ to 2 ft.....	2.00	15.00	
3 to 4 ft.....	3.50	30.00	

● **Bicolor.**

A Lemoine hybrid. Large flowers, of a perfect shape; petals pure white, with a purplish carmine blotch at their base.

	10	100
1 to 1½ ft.....	\$2.50	\$20.00

**Bouquet Blanc.**

*White Bouquet Mock Orange*

Low, dense habit. Large white flowers, borne in immense quantities.

	10	100	1,000
2¼-in. pots.....	\$1.00	\$7.00	\$60.00
2 to 3 ft.....	2.50	20.00	
3 to 4 ft.....	3.50	30.00	

● **Brachybotrys.**

"The best *Philadelphus* introduced from China," says Lemoine. Its tall branches are covered with large fragrant flowers which set it up as truly the finest of this new group.

	10	100	1,000
2¼-in. pots.....	\$1.50	\$12.00	\$100.00
1½ to 2 ft.....	3.00	25.00	
2 to 3 ft.....	4.00	35.00	
3 to 4 ft.....	6.00	50.00	

**Coronarius.**

*Sweet Mock Orange*

White fragrant flowers profusely borne in May-June.

	10	100	1,000
2¼-in. pots.....	\$1.00	\$7.00	\$60.00
1½ to 2 ft.....	2.00	15.00	

● **Enchantment.**

*Improved White Bouquet Mock Orange*

Lemoine describes this variety as an improved Bouquet Blanc (see above). It makes a most striking appearance with long erect branches furnished with thick panicles of double white flowers.

	10	100	1,000
2¼-in. pots.....	\$1.50	\$12.00	\$100.00
1½ to 2 ft.....	3.00	25.00	

● **Glacier.**

*Glacier Mock Orange*

Strong, erect grower; clusters of double white flowers, set in panicles having the appearance of one enormous double flower.

	10	100	1,000
2¼-in. pots.....	\$1.50	\$12.00	\$100.00
1 to 1½ ft.....	2.50	20.00	
1½ to 2 ft.....	3.00	25.00	

**Manteau d'Hermine.**

*White Mantle Mock Orange*

A dwarf variety with very small leaves.

	10	100
1½ to 2 ft.....	\$2.00	\$15.00



# WHOLESALE PRICE-LIST

FALL, 1930

**(PHILADELPHUS) ● Virginal.** *Virginal Mock Orange*

Here is the most beautiful variety of its class. It produces large double-crested flowers of pure white, deliciously fragrant. Blooms two and one half inches across and in May and early June completely cover the branches. Bloom all Summer and early Fall.

	10	100	1,000
2¼-in. pots.....	\$1.50	\$12.00	\$100.00
1 to 1½ ft.....	2.00	15.00	135.00
1½ to 2 ft.....	2.50	18.00	160.00
2 to 3 ft.....	3.00	25.00	200.00

**PYRACANTHA coccinea lalandi.** *Laland Firethorn*

Believed to be the only red-berried evergreen shrub except American and English Holly. Flowers white; berries orange-scarlet, beautifully contrasted against the green glossy evergreen foliage, cut sprays a glorious house decoration but at their best right on the bush, which may be sheared into a perfect hedge shape.

	10	100
1½ to 2 ft. B. & B.....	\$12.50	\$109.00
2 to 3 ft. B. & B.....	17.50	150.00

**SPIRAEA, Anthony Waterer.** *Waterer Spirea*

The perpetually blooming Red Spirea. It makes nice shapely bushes 2 to 3 feet high and bears flat clusters of rich, rosy red flowers throughout the summer.

	10	100	1,000
12 to 15 in. { <i>Photo foot</i> }.....	\$1.50	\$10.00	\$90.00
15 to 18 in. { <i>of page</i> }.....	2.00	15.00	135.00
1½ to 2 ft.....	2.50	20.00	180.00
2 to 2½ ft.....	3.00	25.00	

**prunifolia fl. pl.** *Bridal Wreath*

Handsome, dark green, shining foliage turning orange in autumn. White flowers in May.

	10	100	1,000
1½ to 2 ft.....	\$2.00	\$15.00	
2 to 3 ft.....	2.50	20.00	\$180.00
3 to 4 ft.....	3.50	30.00	250.00

**thunbergi.** *Thunberg Spirea*

Slender, arching branches, clothed with pure white flowers. Small, feathery, light-green leaves.

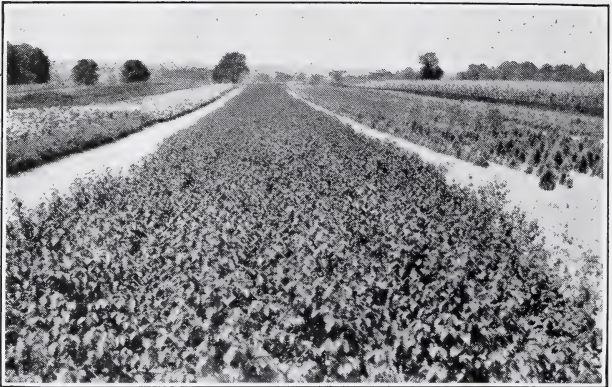
	10	100
1½ to 2 ft.....	\$2.00	\$15.00
2 to 2½ ft.....	2.50	20.00
3 to 4 ft.....	4.50	40.00



UNIFORMITY!! *Spiraea, Anthony Waterer.*

# The CONARD-PYLE COMPANY

ROBERT PYLE, President



SPECIALTY!! *Viburnum tom. plicatum.*

- (SPIREA) vanhouttei.** *Van Houtte Spirea*  
 Most popular hardy Spirea. Pure snow-white flowers all over the plant.
- |                  |    |        |         |
|------------------|----|--------|---------|
|                  | 10 | 100    | 1,000   |
| 1½ to 2 ft. .... |    | \$8.00 | \$75.00 |
| 2 to 3 ft. ....  |    | 15.00  | 125.00  |
| 3 to 4 ft. ....  |    | 20.00  | 180.00  |
- SYMPHORICARPOS racemosus.** *Common Snowberry*  
 Conspicuous white berries; attractive foliage. Succeeds well in shaded locations.
- |                 |        |         |  |
|-----------------|--------|---------|--|
|                 | 10     | 100     |  |
| 2 to 3 ft. .... | \$2.00 | \$16.00 |  |
- SYRINGA persica.** *Persian Purple Lilac*  
 Of more slender growth than the common Lilac; purple flowers in immense spikes.
- |                 |        |         |  |
|-----------------|--------|---------|--|
|                 | 10     | 100     |  |
| 2 to 3 ft. .... | \$3.50 | \$30.00 |  |
- persica alba.** *Persian White Lilac*  
 Pure white form of the above.
- |                 |        |         |  |
|-----------------|--------|---------|--|
|                 | 10     | 100     |  |
| 2 to 3 ft. .... | \$4.50 | \$40.00 |  |
- persica rubra.** *Persian Red Lilac*  
 Purplish red flowers borne in great profusion all over the bush.
- |                 |        |         |  |
|-----------------|--------|---------|--|
|                 | 10     | 100     |  |
| 2 to 3 ft. .... | \$4.00 | \$35.00 |  |
- VIBURNUM tomentosum plicatum.** *Japanese Snowball*  
 Fairly covered with great white balls of snow about Memorial Day. Heavy-ribbed, dark green foliage, peculiarly becoming. (Our reputation for lining-out stock of this shrub is well-known far and wide in the trade).
- |  |        |         |          |
|--|--------|---------|----------|
|  | 10     | 100     | 1,000    |
| 3-in. pots. ....                       | \$1.50 | \$12.00 | \$100.00 |
| 2 to 3 ft. (Photo top of page) . . . . | 4.00   | 35.00   | 300.00   |
- WEIGELA Eva Rathke.** *Red-flowered Weigela*  
 The Everblooming Weigela. Dark red flowers, marked white, and splendid foliage produce an effect not to be had in any other shrub; flowers continuously.
- |                  |        |         |          |
|------------------|--------|---------|----------|
|                  | 10     | 100     | 1,000    |
| 1½ to 2 ft. .... | \$2.50 | \$18.00 |          |
| 2 to 3 ft. ....  | 3.00   | 25.00   | \$200.00 |
| 3 to 4 ft. ....  | 4.00   | 35.00   |          |
- nana variegata.** *Variegated-leaf Weigela*  
 Dwarf, compact, grower. Soft pink flowers.
- |                  |        |         |  |
|------------------|--------|---------|--|
|                  | 10     | 100     |  |
| 1½ to 2 ft. .... | \$2.00 | \$15.00 |  |
- rosea.** *Pink Weigela*  
 Rose-pink flowers in great profusion. Vigorous grower.
- |                 |        |         |  |
|-----------------|--------|---------|--|
|                 | 10     | 100     |  |
| 2 to 3 ft. .... | \$2.25 | \$18.00 |  |
- WISTERIA frutescens magnifica.** *Yellow-eye Wisteria*  
 Lavender-blue flowers.
- |              |        |         |  |
|--------------|--------|---------|--|
|              | 10     | 100     |  |
| 2-year. .... | \$2.50 | \$20.00 |  |

# WHOLESALE PRICE-LIST

FALL, 1930

## "SELLING" PHLOX



*Phlox, Mrs. Jenkins, tall early white.*

These Perennial Phloxes, which produce huge heads of gorgeous bloom, are in demand wherever masses of color and fragrance are wanted. They are of easy culture and provide the home-planter with good value as they should be divided every three years. Their most effective use, perhaps, is to form backgrounds for other perennials.

The varieties quoted here are of the most popular and the stock has been handled with special care to assure trueness to name. All of it is home-grown.

**Finest of many seasons; freshly dug one-year field plants; ready October 1.**

**\$8.00 per 100; \$75.00 per 1,000. 250 of kind at 1,000 rate.**

**Beacon.** Tall, brilliant cherry-red.

**Champs Elysee.** Rosy purple; very effective.

**Europa.** White with crimson eye.

**Miss Lingard.** Large white flowers with lilac eye.

**Mrs. Jenkins.** Considered best pure white.

**Prof. Schliemann.** Lavender or lilac-rose.

**Rijnstroom.** Beautiful rose pink.

**Thor.** A most beautiful and lively shade of deep salmon-pink suffused and overlaid with a scarlet glow.

**W. C. Egan.** Lilac, with bright solferino eye.

Wherever "green rugs" are needed outdoors, sell

PACHYSANDRA TERMINALIS

2¼-in. pots, \$8 per 100, \$75 per 1,000.



★ ROSES

SPANISH BEAUTY

(*Mme. Gregoire Staechelin*)

A "WANTED" ROSE

Rose "fans" are quick to spot a "good thing", and demand for it grows with mushroom rapidity. So signal has been the success of this winner of two important medals (details front cover) that production has had to "hump" itself to keep up. Nevertheless, those firms interested in handling a rapid seller can be supplied reasonable requirements quite promptly.

STAECHELIN is an oak hardy Climbing Rose of unequaled charm, the "child" of FRAU KARL DRUSCHKI and CHATEAU DE CLOS VOUGEOT. It was discovered at Barcelona, Spain, and introduced in 1928 by The Conard-Pyle Company.

Unique in form, coloring and fragrance, its unusually large cup-like blooms are opalescent pink inside with the outside petals heavily brushed claret-carmine.

The plant is extremely vigorous, growing easily 12 feet or more, each year climbing higher. Being a true climber, the variety can be used for fences, pergolas, pillars or equal purposes.

Be sure to lay in plenty of this most useful and effective perfectly hardy climbing Rose!

**No. 1 dormant 2-year field plants on Multiflora for delivery after November 1: \$75 per hundred.**

H.P.'s CLIMBERS AND OTHERS

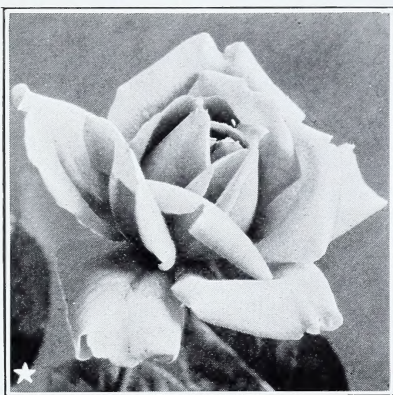
<b>Frau Karl Druschki.</b> "White American Beauty" (H. P.).....	\$35.00
<b>John Russell.</b> Stir-creating handsome, new red (H. P.).....	50.00
<b>Paul Neyron.</b> The <i>big</i> lavender-pink (H. P.).....	35.00
<b>Le Reve.</b> Long-wanted, hardy unfading yellow (Climber).....	40.00
<b>Marguerite Carels.</b> Voluptuous-blooming new rich pink (Climber).....	60.00
<b>Conrad F. Meyer.</b> Trellis-beautifying silvery pink (Rugosa).....	35.00
<b>Else Poulsen.</b> Thrifty plants; bright rose-pink flowers (Polyantha).....	35.00

# WHOLESALE PRICE-LIST

FALL, 1930

## ★ ROSES (Cont'd)

No. 1 dormant 2 year field plants on Multiflora  
HYBRID TEAS



The sweetly-perfumed Spanish Novelty—*MARI DOT*

**Command new trade - extra profit  
CHOOSE THESE CHOICE ★NOVELTIES**

**JOYOUS CAVALIER** **\$100 per 100**

"Made" for bright group plantings, this "joyous" new crimson-red Hybrid Tea does not blue and blooms continuously. Its delicately-fragrant, semi-double flowers, generally solitary, stand erect on long stems and so are first-rate for cutting. The plant is vigorous, bushy and rather tall-growing; in fact, almost shrub-like.

**LI BURES** **\$100 per 100**

A vari-colored "pictorial" Spanish Novelty, this Pernetiana produces a maroon bud, which becomes lightened with orange and yellow as the flower expands. As a moving panorama, these tints blend into new ones until toward the end when the outer petals assume a velvety purple-crimson, while the center becomes old-rose suffused with yellow. Distinctly fragrant. Plant vigorous, upright, and bushy, with strong, holly-like, disease-resistant foliage. Introduced in U. S. by The Conard-Pyle Company.

**MARI DOT** (*See cut at top*) **\$100 per 100**

This much-talked-of new Spanish bedder is unique in color. The pointed bud is deep apricot, darkened with orange. It opens slowly to a double, regularly imbricated bloom of uniform apricot without shading, showing golden stamens on maroon filaments in center. The perfume is delightful, with a sweetness all its own. The Pennsylvania Horticultural Society awarded the Robert C. Wright Rose Medal to Mari Dot June 12, 1929. Introduced in U. S. by The Conard-Pyle Company.

*See these in color Page 16 current Retail Catalog*

**Prices to trade, each variety—\$100 per 100**

<b>Betty Uprichard.</b>	Two-toned pink.....	\$35.00
<b>Duchess of Wellington.</b>	Universal yellow.....	35.00
<b>Francis Scott Key.</b>	Light crimson.....	35.00
<b>Gruss an Teplitz.</b>	Demande velvety crimson.....	35.00
<b>Jean C. N. Forestier.</b>	Steadily-flowering clear carmine.....	40.00
<b>Kardinal Piffel.</b>	Active-blooming orange-pink novelty.	75.00
<b>Lady Alice Stanley.</b>	H. P. hardy; flesh-pink bedder...	35.00
<b>Miss Rowena Thom.</b>	<i>Radiance</i> -like American novelty, dark rose pink.....	60.00
<b>Mrs. E. P. Thom.</b>	Runner-up for leader of lemon-colored varieties.....	60.00
<b>Rose Hill.</b>	Marvelously improved <i>Columbia</i> .....	60.00
<b>Surville.</b>	Tough, H. P. hardy, cerise-pink novelty...	75.00
<b>Superb.</b>	<i>La-France</i> substitute without perfume.....	50.00

# WHOLESALE PRICE-LIST

FALL, 1930

## ★ ROSES (Concluded) MORE ORDERS THROUGH HUGONIS!

*"Golden Shrub—Rose of China"*

Now as staple as *Spirea Vanhouttei*, Hugonis will serve more effectively the same purposes.

It always has been of front rank as a yellow-flowering shrub, and its habit of blooming very early makes it outstanding in the shrubbery border. Because of its charming flowers, its compactly arranged growth and small sharp thorns, Hugonis is indispensable wherever a flower-bearing hedge and impenetrable barrier are desired.

No longer a novelty, yet new to many people, Hugonis, it has been proved time and again, will pay a real profit to any nurseryman whether he be handling a general line, doing landscape work, employing agents or selling by mail.

If you, yourself, want to get every order you possibly can this Fall, as every live business man does, sell Hugonis! By so doing you will reap an immediate benefit, and *you may open the way for larger sales of other stock.*

Your requirements can be supplied in full if you order promptly.



ROSE HUGONIS—QUALITY AND QUANTITY UNSURPASSED!

Dormant two-year field plants, own roots,  
for Fall or Spring delivery. Per 100

1½ to 2 ft. .... \$20.00

2 to 3 ft. .... 30.00

“BAIT” TO FILL YOUR ORDER “KIT”

HOW TO GROW ROSES by Pyle, McFarland and Stevens.

Copy \$2 postpaid; 5 for \$6, postage extra.

## THE CONARD-PYLE COMPANY

ROBERT PYLE, *President*

WEST GROVE, PA.

*Nurserymen since 1897*





